part 2 Describe a picture

Q)3



This is a picture taken at a warehouse (=indoors/ a factory). There are three people in this picture. In the middle, there are two men having a conversation while standing. Both of them are wearing casual clothes. One of them is holding a paper in his hand and the other is wearing glasses. Behind them there is a man and he is carrying a box. He is wearing a blue t-shirt with jeans. In the background of the picture, there are many boxes stacked on the shelves.

Part 3 Respond to questions

(medication) : 약

Q)4. How often do you take medication?

I take medication once a month and I take them when I feel sick or have a headache.

Q)5. Are you influenced by advertisements when buying medication? and why?

When buying medication, I am not influenced by advertisements. I usually buy medication from my experience or recommendations from my family doctor.

Q)6. When having a minor symptom, do you take medication or not?

When having a minor symptom, I don't take medication. I usually take a rest or get enough sleep instead. Taking medication or pills is not a good idea when having a minor symptom because there may be side effects.

Part 5. Propose a solution

Hi, this is Jan Stancil, the manager of CGF Movie Theater. I am expecting more customers to come to our theater so we've decide to advertise. Since you are an expert on promoting, I hope you could help me which media is better to advertise our theater so that we can attract more people to come. I think to advertise either in the newspaper or on the radio. We are running this theater on a tight budget so I can't advertise on both. I need your opinion on which media I should advertise and why? Give me a call goodbye.

Hi, Jan. This is PARK. I got your message saying that you want to choose to advertise your theater. You have to select between the newspaper and the radio commercial to advertise. Here are my suggestions for you. It is a good idea to advertise on the radio commercial because people listen to the radio more rather than reading a newspaper. Radio has a great influence on people so they are more likely to be influenced by the content. Thus you can promote your theater easily.

Part 6. Express your opinion

Q)11.

Do you agree or disagree with the following statement?

" Children under 10 should take part in team sports after school"

Use specific ideas and examples to support your opinion.

I agree with the idea that children under 12 should take part in team sports after school. Here are some reasons to support my opinion.

First, these days, children are very stressed out at school so playing sports is a good idea to relieve stress and relax. Then, they can go back to school with a positive attitude after recharging their battery. Therefore they can focus and concentrate on study better at school.

Second, they don't know how to make friends and how to be cooperative with others. Thus if they play team sports, they can learn how to cooperate with others and have a chance to meet people to make friends with.

14/1/19 10:30

Part 3 Respond to questions

- using telephone -

Q)4. Where do you usually use your mobile phone?

I usually use my mobile phone at my workplace and I use it for texting and the internet.

Q)5. Have you had any problems when using your mobile phone?

No, I haven't had any problems when using my mobile phone. Sometimes it runs out of battery quickly though.

Q)6. Do you think you need both a house phone and a mobile phone and why?

I don't think I need both a house phone and a mobile phone. I can use my mobile phone at home and elsewhere. I can carry my Smartphone all the time so I think having an extra house phone is a waste of money.

Part 5. Propose a solution

Hi, this is Gregory, the manager of sales department. Since you are the Human Resources manager, I think you can help me with a problem that I am having now. As you know, our senior sales team has a large knowledge of cameras and can explain well to customers. They know what customers want so they deal with them professionally. However, we hired new employees and their sales techniques are at the beginner level. They don't know much about our products and how this sales process work. How can I pair them up with our senior salespeople and train them to sell effectively. Once again, this is Gregory. My extension is 578. Thank you.

Hi, Gregory. This is PARK. I got your message saying that you want to know how to train your new employees and especially how your senior groups can train them, right?

Here are my suggestions for you. You can assign a senior salesperson so that they can teach new employees the sales process. You can also hold a sales training session so that they can learn the sales skills. I think it is a good idea to handout documentations about your products such as brochures. That way they can know about your products well and learn how to deal with customers.

Please feel free to call me with any questions. Goodbye.

Part 6. Express your opinion

Q)11.

Do you agree or disagree with the following statement?

*" Vending machines selling snacks and beverages should not be permitted in high school"*

Use specific ideas and examples to support your opinion.

**(Agree)**

①

Snacks and beverages are not healthy. Students should stay away from junk food so that they can stay healthy. Then, they can focus and concentrate on study better.

②

Students don't know what is right and what is wrong so they will enjoy the unhealthy food from vending machines. It is not good for their health so they can get overweight.

③

Students are careless when making decisions so they don't know how to be responsible for their choices and behaviors. Therefore, they can choose unhealthy food from vending machines.

**2014년 2월 2일 11시30분**

**Part 1**

Q1. Lane Medical Care is pleased to announce the opening of three new locations in Johnstown, Carver, and Avalon. Later this year, we plan to open two more locations in the region. For more information about the new openings, please visit our website.

Q2. Bridgeville Community Center is offering a four-week cooking course on Tuesday evenings. Because the class size must be kept small, you have to hurry to sign up. For registration, please visit our counter, fill out a registration form, and pay the registration fee of forty-five dollars. For students and seniors, the registration fee is thirty-five dollars.

**Part 2**

**<길거리에서 찍은 사진>**

사진의 정 가운데에 나무로 된 테이블이 있고 그 위에 여러 권의 책들이 진열되어 있음.

등장인물은 총 4명:

맨 왼쪽 남자는 선글라스를 벗는 중 / 그 옆 여자는 책을 읽는 중 / 그 옆 여자는 손목시계(wristwatch)를 들여다 보는 중 / 맨 오른쪽 여자는 선글라스를 낀 채 음료를 마시는 중

뒷 배경에는 서점으로 보이는 가게가 있고, 오른쪽에는 행거에 주황색 옷들이 걸려 있음. 화창한 날씨





This is a picture taken at an outdoor book market (=outdoors). There are three people in this picture. In the middle, there is a woman wearing a yellow t-shirt and sunglasses. She is standing at the bookstall while reading. In front of her, there are many books placed on the stall. Next to her, there are two women and both of them are wearing light casual clothes and sunglasses. They look like they are trying to choose books from there. In the background, there are other book and many beautiful green trees. Overall, it looks like people are enjoying a good time at the market.

**Part 3**

Imagine that an U.S marketing firm is doing some research in your country, and you have agreed to participate in telephone interview about **haircuts and styling.**

 Q)4. When did you last get your haircut or change your hair style?

I got my hair cut two weeks ago. I had my hair done at my favorite hair shop.

Q)5. Do you get a hair cut from the same barber or hair stylist all the time? why?

Yes, I get a haircut from the same hair stylist all the time because she knows what I want and she does my hair perfectly.

Q)6. How do you want to change your hair? why?

I want to look nice and clean so I want to get a haircut and dye my hair in a bright color. I am going to have job interviews soon so I want to look good to people. Hair styles can make people look different. If I get my hair done, I will look very good and neat. That's why I want to get a haircut and dye my hair.

**Part 4**

|  |  |
| --- | --- |
| **Peter Lang**  **Shineview Insurance Company** | |
| Schedule Tuesday, Oct 3rd | |
| 9:30 ~ 10:30  10:30 ~ 11:00  11:00 ~ 11:30    11:30 ~ 12:30  12:30 ~ 1:30  1:30 ~ 3:00  3:00 ~ 5:00 | Staff meeting, Conference Room C  Client Consultation  ~~Interview Shanti Patel (accountant position)~~  Canceled: applicant accepted another position  Company Conference Call  Lunch  Discussion: Customer Satisfaction  Attend meeting: Labor Association |

**Narration:** Hi, this is Peter Lang. I left my tomorrow’s schedule in the office. I was wondering if you could answer some of my questions.

Q7. What time is the staff meeting and where will it be held?

Q8. I remember I have to interview Shanti Patel for the accountant position. What time is it?

Q9. Could you please tell me my schedules after lunch?

**Part 5**

Q10. Hello, this is Christopher, the sales representative. I’m calling you because you are the sales manager. You know our cultural tour of New York has been a great success and many people have participated in it. We have another tour next week, and it is already fully booked with 40 people. The problem is that the tour includes attending the National Orchestra concert, but I just realized that only 25 seats are left for the concert next week. If people cannot attend this concert, they will be very disappointed and might not come back to us for another tour. What should we do? Please call me back with your ideas. Again, this is Christopher, and my extension is 28.

Hi, \_\_\_\_. I got your message saying that you are worried that you don't have enough tickets for a show so your customers might be upset or disappointed, right?

Here are my suggestions for you. You can explain this situation to people first and then you can book another show on Broadway because there are many other shows available. They can also go to other famous places to do activities such as museums and galleries or Bridges. If they don't like to do it, you can give them free hotel breakfast coupons or discount coupons for the next trip. I hope this will work out for you. Please feel free to call me with any questions.

**Part 6**

Do you agree or disagree with the following statement?

*“Teachers have bigger influence than parents on a child’s success at school.“*

Give specific reasons and examples for your argument.

I agree that teachers have a great influence on a child's success rather than parents in school. Here are some reasons to support my opinion.

First, teachers have the most impact on students because students spend a lot of time with teachers at school. They have many years of experience and training so they can guide and encourage students to learn better.

Secondly, children can learn how to study and how to develop their skills from teachers because they can get useful tips and advice from teachers. Therefore, children are more likely to succeed at school and to reach their academic goals.

That's why I agree that teachers have a great influence on a child's success rather than parents in school.

**2014년 2월 9일 11시30분**

**Part 1**

Q1. Welcome to Ralston Cinema. Tonight’s movie, *the Queen of the Mountain*, will begin in just few minutes. Before then, visit our refreshment counter and order one of our economical combo snacks. For one very attractive price, you can have a large soda, a bucket of popcorn, and any candy bar that you desire.

Q2. Cramer Medical Group wants to congratulate Dr. Louis Fargo on her twenty years of service at our practice. While working here, at Cramer, Dr. Fargo has cared for hundreds of children and adults in the surrounding community. This Friday afternoon, please join us for food, games, and fun during an open house event celebrating Dr. Fargo’s career.

**Part 2**

아치형 다리 밑에 모터보트가 한 대 지나가고 있었고, 한 남자가 등을 돌린 채 앉아 있었음.

다리 위로는 많은 사람들이 양방향으로 자전거를 타고 지나가고 있었고, 난간에 빈 자전거들이 묶여져 있었음.

화창한 날씨였으며 풍성한 나무들이 오른쪽 왼쪽으로 심어져 있었다.

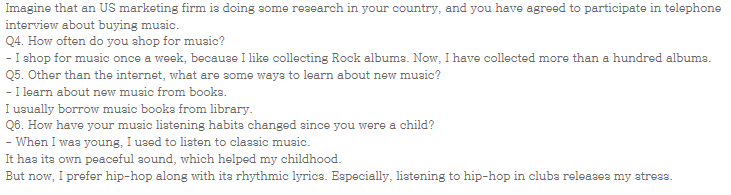
양방향 으로: in both directions

I can see his back.



**Part 3**

Imagine that an U.S marketing firm is doing some research in your country, and you have agreed to participate in telephone interview about **buying music.**



**Part 4**

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Zenith Said, World Save Graphic Designer**  Schedule for Thus, July 14th     |  |  | | --- | --- | | 9:00~10:00am | Meeting- Marketing Director | | 10:00~11:00am | New computer software – review | | 11:00~12:00pm | Client Meeting – President, Toner Accounting Firm  Review for brochure design | | 12:00~1:00pm | Lunch | | 1:00~2:30pm | Consult with Print Shop staff about coming jobs | | 2:30~4:00pm | Client Meeting – Owner, Sarah’s Switch shop  Discuss store signs | |

**Narration:** Hello, this is Syd. I had my schedule sheet with me but I left it on my desk. So I’d like to check some details of my schedule.

Q7. What is the first thing on my schedule and what time does it start?

Q8. I’d like to revise new computer software for an hour in the morning. Do I have some time for that?

Q9. I remember that I have client meetings. Could you tell me all the details about the meetings?

**Part 5**

Q10. Hello, this is Jason, the event planner. Since you are the assistant, I am calling you to discuss a problem. I’m in charge of organizing the flower show, and here is the problem. Recent years, the show has been very popular among people, so there were many crowds especially in the afternoon. However, we got many complaints last year because it was so crowded that many visitors couldn’t enjoy much. We have one week left before the show begins. What can we do to manage the crowd? The flower show is coming soon. Please call me back with your brilliant ideas. Again, this is Jason, and you can reach me at 555-0037.

**Part 6**

Which of the following options contributed to the success of new business? Choose one of the options below and give specific reasons and examples to support your opinion.

- Having an effective website

- Offering good deals

- Finding new customers

**2014년 2월 22일 10시30분**

**Part 1**

Q1. Wells Company is the expert in construction. We take care of reconstruction, redesigning, and coming up with new styles in interior design. Wells Company has been in the business for thirty years and has earned the community's trust. Call Wells Company next time you need construction done.

Q2. Barecliff Ravens welcome Dr. Lauren Barker, who has accepted a new job in our professional football team. Dr. Barker will manage treatment personnel, treatment plan for injured players, and all matters related to treatment. We hope Dr. Barker will succeed in her new job.

**Part 2**

**<가정집 거실에서 부부가 거실을 청소하고 있는 사진>**

왼쪽의 남자는 약간 대머리에 분홍색 반팔 티셔츠를 입고 있었으며, 사진 가운데에 있는 소파를 청소기로 vacuum하고 있었음. (쿠션 2개 중 1개를 걷어낸 상태)

오른 쪽에 있는 부인은 하늘색 후디를 입고 천과 유리세정제를 든 채로 유리로 된 테이블을 닦고 있었음.

뒤에는 책꽂이, 액자, 화분 등이 있었음.



**Part 3**

Imagine that an education council is conducting research in your area. You have agreed to participate in a telephone interview about **Junior high school.**

Q4. When you were in junior high school, how did you usually get to school?

Q5. When you were in junior high school, which subject did you like the most?

Q6. Describe a project or an assignment that you did in junior high school.

**Part 4**

|  |  |  |
| --- | --- | --- |
| **Enrique Vasquez, 254 Mellow Dr. Woodbridge, New Jersey** | | |
| **Position applied for:** | Human Resources specialist, Friendship Family Center | |
| **Experience** | | |
|   Human Resources manager, Appletree Hospital  -      Redesigned employee training program  -      Managed recruiting new employees | | 2005 - Present |
|   Recruiter, University Hospital  -      Recruited and interviewed new employees | | 2002 - 2005 |
| **Education** | | |
|   Fairbright University, Master's Degree (Business Administration) | | 2002 |
|   Dale University, Bachelor's Degree (Marketing) | | 2000 |
|  |  |  |

**Narration:** Hi, I'm having another interview in fifteen minutes, but I don't have the resume for Mr. Enrique Vasquez. I hope you can answer a few questions for me.

Q7. What position is Mr. Vasquez applying for and what center does he want to work in?

Q8. We are thinking of changing our current new employee training program. Do you think he suits in that kind of job?

Q9. Please tell me all the information about his educational background.

**Part 5**

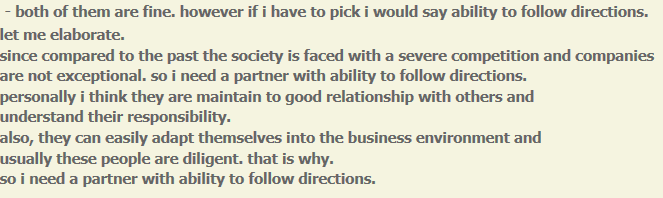
Q10. Hi, this is Samantha, the manager of Atlantic Electronics store. I have some issues to talk to. You know that recently we opened a new branch on 9th street. Actually, it is not doing as well as we expected. We did all kinds of possible marketing, including local newspapers and online. However, the sales are still low. There is a university nearby the store, and I believe we need to find a way to attract the university students in the area. As the marketing manager, I am putting you in charge to come up with solutions for this problem. Please call me back with suggestions and ideas on how to attract more customers. Again, it's Samantha and my extension is 357.

**Part 6**

Q11. When starting a new business, which of the following aspects do you think is MORE important in your business partner? Use reasons or examples in your response.

 -          the ability to follow directions

-          the ability to come up with new ideas



**2월 16일 10:30 분**

part 2 Describe a picture



This is a picture taken outdoors. There are five people in this picture.

In the middle, there is a couple sitting on a bench while wearing outdoor jackets. One of them is using his hand to point at something. The other is a woman and she is wearing a blue jacket. Behind them there are three people taking photos while sitting on a bench. One of them is holding a camera to take pictures and he is wearing a red jacket. In the foreground, there are cups and some food placed on the table. In the background, I can see many beautiful trees and grass. Overall, it looks like people are having a great time together.

Part 3 Respond to questions

- meeting new people -

Q)4. Where do you usually meet new people?

I usually meet new people through SNS such as Facebook and Twitter. This is the best place to meet new people because many people use SNS these days.

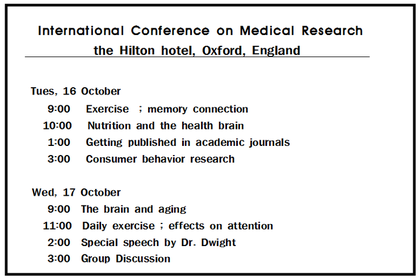
Q)5. What are some good things to talk about with someone you've just met?

There are many good things to talk about with someone I've just met such as weather, current issues and sports.

Q)6. Do you think using the internet is a good way to make new friends? Why or why not?

I think  using the internet is a good way to make new friends because I can meet a lot of friends and new people through SNS such as Facebook and Twitter. I can meet new people everyday through Facebook because people invite me to be their friends. I think it is really good to make new friends by using the internet.

Part 4 Respond to questions with the information provided



Q)7. Where is the conference being held?

The conference is being held at the Hilton Hotel in Oxford England.

Q)8. I have a conference call from eight to nine on Wednesday morning. Can you tell me what session I will be missing?

Well, let me see. Actually, the first session on Wednesday starts at nine so I don't think you miss anything.

Q)9. I am interested in taking sessions about how exercise affects our brain and other parts of the body. Can you tell me all the details about any sessions involving exercise?

Sure, there are two sessions involving exercise. First, on Tuesday the sixteenth of October, there will be an Exercise session on memory connection. After then, on Wednesday the seventeenth of October, you have a Daily exercise session about the effects on attention.

Part 5. Propose a solution

Hi, this is Michael, director of client relations here at Dell printing company. Since you are my assistant, I need your advice. We are planning to demonstrate our state of the art printers to our perspective clients. We have two kinds of plans to choose from. We could fly a few people from their company to come and see our printers, that would give a great personal touch and they could see our products in person.

Alternatively, we could hold an online meeting. This way we could save money and invite as many clients as we can. Which option do you think is better when holding our first meeting with our important potential customers? Should we fly them here or have an online meeting and why? Please call me back when you come up with ideas. Again this is Michael at extension is 210.

Hi, Michael. This is Justin Lim returning your call. You need to choose a meeting for your clients in order to explain and show them your new printers, right?

I think it is a good idea to hold an online meeting. The meeting can save you time and money because you can hold the meeting anytime you want. Also flying is a waste of money and traveling takes time. Additionally, an online meeting gives a comfortable atmosphere to you and your clients because you don't need to dress up formally. You can even have a meeting with your computer in your own office. Thus the meeting can be a very effective way of showing your new products to customers. I hope you like my idea and feel free to call me with any questions. Goodbye.

                                   Part 6. Express your opinion

Q)11.

If you were starting a new company, what personal quality would be the most important to you as a business partner. Choose one of the following reasons.

Use specific ideas and examples to support your opinion.

- openness to new ideas

- confidence

- honesty

(honesty)

If I were starting a new company, honesty would be the most important thing to me as a business partner. Here are some reasons to support my opinion.

First, holding a good image is really important when starting a new company because you are building your reputation in the market. My partner and I have to be honest with many people such as our suppliers, customers and employees.

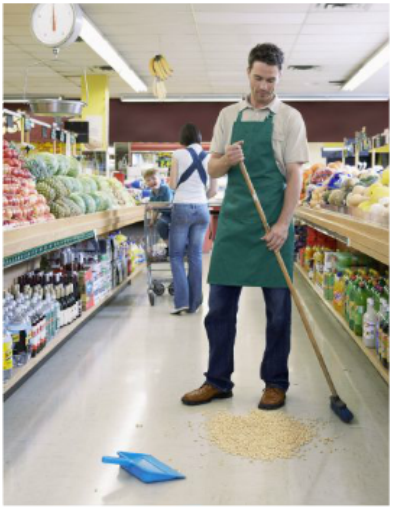
This way people will trust my company and continue to buy our products.

Secondly, if there is cheating and foul play it could damage our reputation and we will loose our customers. If we loose our customers we will have less sales and no profits.

That's why honesty is really important to be my business partner.

**1월 25일 11:30 분**

part 2 Describe a picture



This is a picture taken at a grocery store. There are two people in this picture. In the middle, there is a staff member cleaning the floor. He is wearing a green uniform with jeans while holding a mop in his hand. Behind him, there is a woman carrying a shopping cart in her hand while wearing blue jeans and a white t-shirt. She looks like she is shopping with her baby. On both sides of this picture, there are many vegetables and fruits displayed on the shelves and I can see other products as well. Overall, it looks like this store is not busy.

Part 3 Respond to questions

- clothing -

Q)4. What kinds of casual clothes do you like to wear when you are NOT at work or school?

When I am not at work or school, there are many kinds of casual clothes I like to wear such as blue jeans and sweat shirts.

Q)5. How often do you buy casual clothes and where do you usually shop for them?

I buy casual clothes once a week and I usually shop for them online because it is convenient to buy.

Q)6. Which of the following factors is most important to you when buying casual clothes and why?

- brand name - style - quality

The most important thing to me when buying casual clothes is the brand name. I can trust the items because they make good quality products. They always provide good services to people so I can get good customer service when I have trouble with my clothes. I can also show off the brand name to my friends so I feel good about myself. That's why brand name is most important when buying casual clothes.

Part 4 Respond to questions with the information provided



Q)7.Where am I eating with Mr. choi for lunch and what time?

You will have lunch meeting with Teresa Choi at Sunshine Cafe at noon.

Q)8. I think my first schedule is to finalizing the conference, could you confirm that for me?

Well, actually. Your first schedule is working on presentation for conference at 9 a.m. So you got the wrong information.

Q)9. I know I have an appointment with people from the finance department. Could you go over all the details for me?

Sure, there are two appointments with people from finance.

First, at 10 a.m. you have a meeting with Carol Cooper the director from Finance. Then, there is Monthly update report from the same department at 1:30 p.m. These are the two sessions that you will have with people from the finance department.

Part 5. Propose a solution

Hi, this is Minsu. Since you are the office manager, I'd like to get advice from you. I'm planning the party to launch our company latest computer game products. So I would like to use the same hotel in down town we used last year but, that is too expensive for our budget this year. So I got two options; book a small room at the same hotel we used last year and invite several reporters. Or there is a luxury hotel outside town and we can invite all of the visitors as well as reporters but the location is less convenient. Please call me and let me know which is better so I can present this proposal to my manager. Once again, this is Minsu. Goodbye.

Hi, Minsu. This is Justin Lim returning your call. I got your message saying that you want to choose a hotel for your launch party. You need to select between a small hotel in down town and a luxury hotel but that is not located at convenient place, right?

Here are my suggestions for you. I think it is a good idea to hold the party at a luxury hotel so that you can invite all of your guests. The luxury hotel will show a good image of your company so you can get a good reputation from people. If it is located too far from downtown, you can run a shuttle bus for free. This way, I think you will transport people easily and conveniently. I hope this will work out well. Please feel free to call me with any questions. Goodbye.

Part 6. Express your opinion

Q)11.

In your opinion, which one of the following should universities spend the most money on and why? Use specific ideas and examples to support your opinion.

*- Technology*

*- Research*

*- Salaries for professors*

**(technology)**

In my opinion, I think universities should spend the most money on technology. Here are some reasons to support my opinion.

First, we live in a world where technology plays a huge role in our society. Universities should provide high technology to students such as the high speed internet and computer labs so that students can access the internet any time they want on campus. They can definitely get the most useful and the latest information from the internet. This will support their study so that students can learn better.

Second, in order to catch up on the latest trend and not to fall behind in this academic field, we have to provide the latest technology. This will benefit students to achieve their academic goals and benefit teachers to teach their students better.

That's why universities should spend the most money on technology.

**1월 25일 10:30분**

part 2 Describe a picture

Q)3



This is a picture taken at a restaurant. There are several people in this picture. In the middle, there are two people sitting at a table while facing each other. One of them is a man wearing a t-shirt and the other is a woman who has dark skin. Between them, there is a waiter taking an order from them. He is wearing a uniform with a black apron. Behind them, there is a man looking at a menu while wearing a black business suit. He looks like he is thinking what he is going eat at the restaurant. Overall, it looks like this place is busy with many customers.

Part 3 Respond to questions

- buying books-

Q)4. How often do you read a book and what type of book do you read?

I read a book three times a week and I read many types of books such as novels and magazines.

Q)5. What makes you buy books rather than borrowing them from libraries or friends?

Rather than borrowing them from libraries or friends, I buy books because I can keep the books with me so that I can read it again.

Q)6. Do you consider reading reviews when buying books and why?

When buying books I consider reading reviews. I can get the most useful information when reading reviews so that I can decide which book I buy. I can catch up on the latest trend because the information is the latest trends. Especially, I read them online because I can get the information easily with my smartphone. That's why I consider reading reviews when buying books.

Part 5. Propose a solution

Hi, this is Adam from Human recourses department. I need your advice on the following issue. Lately our employees have been working and sitting at their desks for long hours. I think we need to provide them with exercise programs. I want to support them by giving them an opportunity to participate in some of the programs. But I don't know which program suits them best and most wanted by them. Would you give me some ideas? Any suggestions would be appreciated. Once again, this is Adam. Please call me back at my extension number. Goodbye.

Hi, Adam. This is Justin Lim  returning your call. I got your message saying that you want to provide and support exercise programs to people and you want to know which programs are good for them, right?

Here are my suggestions for you. You need to collect ideas from people. You can make a survey so that you can find out the best exercise program that people want. Send a mass email and make an announcement about the survey. Then, people can check it out and try to participate in answering which programs they want. Or let them vote so that you can pick the one that got the most votes. I am sure this will work well. If you have any further questions, please feel free to call me.

Part 6. Express your opinion

Q)11.

When asking for advice, who is your favorite person to ask?

- friends

- parents

- coworkers

Use specific ideas and examples to support your opinion.

When asking for advice, parents are my favorite person to ask. Here are some reasons to support my opinion.

First, they have years of experience in life so they can guide me well when asking for advice. They teach me how not to make mistakes and do the right things because they are older and wiser compared to my friends and coworkers.

Second, since I spend many hours with my parents, they know me better and understand me deeply. Thus, they know what is important to me so when asking advice they give me useful and practical advice and tips. Then, I can make the right decisions based on their advice.

That's why my favorite person to ask is my parents rather than friends and coworkers.

2월 9일 01:30 분

part 2 Describe a picture

Q)3



 This is a picture taken outdoors. There are many people in this picture. In the middle, there is a man making balloon animals while wearing colorful clothes and a hat. I think he is making the balloon for children. In front of him, there are many kids watching him making it. One of them is a little kid wearing a pink shirt and pants. She is carrying a bag in her hand. Another man is also standing and watching with his arms crossed. He is wearing a hat with a blue t-shirt. In the background, I see many other buildings. Overall, it looks like people are enjoying their time.

 Part 3 Respond to questions

-reading habits-

Q)4. What kinds of books do you enjoy reading most?

There are many kinds of books I enjoy reading but I enjoy comic books most.

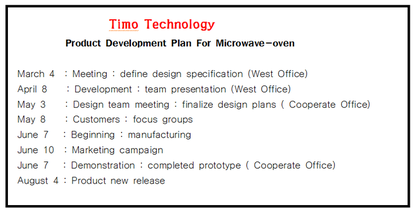
Q)5. What are some benefits of reading books?

There are some benefits of reading books, such as relaxing and relieving stress.

Q)6. How has your reading habit changed since you were a child?

Since I was a child, my reading habit has changed a lot. I used to read many books but I don't read as much as I did in the past. I am very busy working all the time to support my family. I spend much more time playing with my smartphone rather than reading books. That's how my reading habits has changed since I was a child.

Part 4 Respond to questions with the information provided



 Q)7. When is the first meeting and what will we be doing?

The first meeting is on March 4th and we will be defining design specifications at the West office.

Q)8. We are planning to release the new product in July, am I right?

Well, let me see. No actually not. We are planning to release the new product in August, not July.

Q)9. My assistant told me that there will be meetings at the Cooperate office. Could you please give me details about the meetings that will be held in the Cooperate office?

Sure, there will be two sessions. First, on May 3rd there is a design team meeting about finalizing design plans at the Cooperate office. And then, on June 7th we have a demonstration session about completed prototype at the same office.

 Part 5. Propose a solution

 hi, this is Emile, the office manager. Since you are the company director. I need your advice about a problem. As you know, I  am responsible for a monthly meeting. We provide employees updates and information through the meeting. We usually have two or three of our colleagues giving presentation at this meeting.

The problem is that because we provide lots of information in this meeting. We often run overtime. Many employees have to leave because of other commitments. We try to finish on time but often times we have too many things to cover. What do you think we should do to keep our meeting from running late. Please call me back with your plan. Again this is Emile.

 Hi, Emile. This is Justin Lim returning your call. I got your message saying that you want to know how to finish your meetings on time so that people can stay and cover the things they need for the meeting, right?

Here are my suggestions for you. You can make a meeting agenda and give it to people so that they will know what to expect and prepare for the meeting. You could also set a time limit for your meeting. People will be more focused when they know what time the meeting starts and ends. I will hold a special training session such as workshops so that you can learn how to facilitate a meeting at work. Please feel free to call me with any questions. Goodbye.

Part 6. Express your opinion

Q)11.

Some musicians use Social Networking web sites to communicate with their fans. Do you think using Socal Networking web sites can make musicians help to be

successful. Why or why not?

Use specific ideas and examples to support your opinion.

I think using Social Networking web sites can make musicians help to be successful.

Here are some reasons to support my opinion.

First, using SNS helps them to build up their brands because they can get closer to their fans. SNS gives the chance to take to people directly through Twitter and Instagram.

Secondly, SNS is a perfect tool to promote their current work or themselves as a brand. It is easy to share their activities, plans and upcoming events so they can keep their fans updated. Therefore, people are more likely to buy their albums and go to concerts, which will help them earn money and of course become more popular.

That's why SNS can make musicians help to be successful.

2월 9일 10:30분

Part 3 Respond to questions

-listening to the radio-

Q)4. How often do you listen to the radio and where do you listen?

I listen to the radio once a week and I listen at home.

Q)5. Do you listen to the radio more or less than in the past?

I listen to the radio less than in the past because I spend more time using my smartphone and listening to music from the internet.

Q)6. Do you think it is better to learn new music if you listen to the radio? Why or why not?

I don't think it is better to learn new music if I listen to the radio. I always go online with my smartphone to learn new music. The information online is the latest so I can catch up on the latest trend about music. It is a faster and easier way to get to know new music. That's why I don't think it is better to learn new music if I listen to the radio.

Part 5. Propose a solution

Hi, this is Clare the owner of gardening store. I need your advice about a problem that I am having now. Recently, I opened a gardening supply store. I really hope my business will grow and attract many customers. We have great selections from plants to garden decorations. People are blown away by the diversity of our stock. However, because of the diversity, people have difficulty in spotting the items they need to find. Our customers start leaving for other stores. That's the reason we keep loosing our customers. Can you give me some advice on how to deal with this problem so that my business can pick up? Once again, this is Clare. Goodbye.

 Hi, Clare. This is Justin Lim returning your call. I got your message saying that you are worried that you are loosing customers because they have a hard time finding your products at your store, right?

Here are my suggestions for you. You can hire staff so that they can help people to find items. And then, you need to place and post signs describing exactly where things are located. Lastly, you can handout brochures of your products and where they are stocked so that people can easily check out and find your items.

I hope this will work out well and feel free to call me if you have any further questions. Goodbye.

Part 6. Express your opinion

Q)11.

Do you agree or disagree with the following statement?

*"It should be mandatory for students to have an internship before they graduate from the university"*

Use specific ideas and examples to support your opinion.

I agree that it should be mandatory for students to have an internship before they graduate from the university. Here are some reasons to support my opinion.

First, it is hard to get a job these days due to the economic situation. Thus in order to get hired and standout having an internship is really important than before.

When finding a job an internship will shine my resume and make it look stronger.

Secondly, in many fields work experience is more important than just having a degree. Students can learn how to deal with problems from the internship so they can work better. Therefore, many companies like to hire people who have an internship.

That's why I agree that it should be mandatory for students to have an internship before they graduate from the university.

TREND: 14개 중 11개 문제가 성공하기 위한 조건 (개인/회사/가게) 로 해결, 나머지: 같이단점1, expert에게 조언구하기1, 교육1  
  
1. 0230\_022214  
Part5 Bookstore 에 기존 고객에서 방해안하면서 book signing event를 개최(많은 사람이 올것임) 하고 싶다.  
Part6 Agree/disagree "It is useful for companies to use SNS (? Website?) to advertise their products."  
  
2. 0130\_022214  
Part5 직원들이 종이를 많이 쓰는데 XX를 해봤으나 효과가 없었다. 어떻게 하면 될까?  
Part6 When you work on a project with your coworkers, which of the followings is the most challenging? -Dividing work fairly -being flexible at one's time -Keeping people focused on the work   
  
3. 1130\_022214  
Part5 회사에 새로운 엔지니어들이 필요한데 기존직원들이 아는사람 추천하는 것을 장려할 방법?  
Part6 Agree/disagree "Politicians nowadays are more concerned with their public image than politicians were in the past"  
  
4. 1030\_022214  
Part5 특정고객 sales"대학생 더 끌기": 방지\*\*\* 이미 온라인과 뉴스페이퍼에 광고했다. 다른 방법은?"  
Part6 성공하기 위한 조건 "사업파트너로 좋은 사람"   
-The ability to follow direction  
-The ability to creat new ideas  
  
5. 0130\_021614  
Store이 성공하기 위해서 중요한것?  
-A variety of products  
-Friendly staff  
-Low budget

6. 1030\_021614  
11. 성공하기 위한 조건:새로운 사업할때 파트너에게 가장 중요한점  
- openness to new ideas  
- confidence  
- honesty  
  
7. 0930\_021614  
새로운 가게 오픈할때 가장 중요한 것?  
-Good sales staff  
-Low price  
-Appearance of the store  
  
8. 1130\_021514   
When you choose a job, is it important to ask for advice to an expert?  
  
9. 1030\_021514  
Part6 성공하기 위한 조건:Business partner에게 가장 중요한 능력은?  
-Motivation?  
  
10. 0130\_0209  
Part6 가수들이 성공을 위해SNS 사용하는것이 좋은가? (영화배우에 이어 또나옴)  
  
11. 1130\_0209  
Which of the following options contributed to the success of new business?  
Having an effective website /Offering good deals / Finding new customers  
  
12. 1030\_020214  
유명한 actor들이 social networking website를 이용하는것이 그들이 성공하는데 도움이된다.  
  
13. 1130\_020214  
Part 6 Nowadays, teachers more influence on a child’s success in school than parents do.   
  
14. 1230\_020214  
다음중 직원에게 중요한 능력은?  
Take risks / Plan ahead / Willingness to work overtime